



Executive advisory

Practical counsel for consequential decisions.

We help chief executives and leadership teams clarify difficult decisions and connect strategy with the people, processes and systems needed to deliver it.

For leaders facing competing priorities, organisational complexity, unclear accountabilities or a critical initiative that needs renewed direction.

35+ years

Executive experience

230+

Staff led

\$280m

Annual operating spend

Selected career achievements of the principal
Melbourne photography: Lars Kloeppel / Pexels

How we help

- Frame the decision and test assumptions and risks.
- Assess leadership capacity, capability and accountabilities.
- Examine processes, information and systems that support execution.
- Provide candid advice and a practical path forward.

What you receive

- Clearer decision options and trade-offs.
- Prioritised actions and executive accountabilities.
- Advice aligned to organisational capacity and context.

How we work

- Agree the decision, scope and required outcomes.
- Engage leaders and examine relevant evidence.
- Test options and support agreed next steps.

Experience behind the advice

Operational leadership

Led a global cloud infrastructure provider's infrastructure operations across Australia and New Zealand, with accountability for 230+ staff and approximately \$280 million annual operating expenditure.

Enterprise transformation

At a data-centre enterprise, reported to the CEO and CPO to align organisational design with growth strategy and strengthen execution accountability.

PMPK is led by Pelagia Markogiannakis, Founder and Principal, with more than 35 years of executive experience. Our work connects people, process and systems across complex organisations.

Engagement

Defined advisory assignments or ongoing executive counsel. Interim and fractional leadership are available where implementation needs additional executive capacity.

Let's discuss what your organisation needs

Pelagia Markogiannakis | Founder and Principal

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Melbourne based | Interstate and international travel by arrangement